



**BASEL
AREA.
SWISS**

Innovation action

Workshop

Get ready to be part of the medicine digital
revolution from drug discovery to e-health

Project ID: 644856

H2020-ICT-2014-1

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Digital medicine – bankable challenges



With support of IMI presentation



What are the main drivers for innovation in the health field ?

- Global population age 60+ will more than double
 - 2000 – 605 million
 - 2050 – 2 billion
- Developing countries with large aging populations

Country	2010	2040
Asia	279 million	773 million
Europe	119 million	183 million
North America	45 million	90 million
Middle East	21 million	29 million (by 2050)
Africa	36 million	99 million

Population age 65+



World Population Aging 1950-2050, Population Division, DESA, United Nations
 - United Nations, Department of Economic and Social Affairs, Population Division,
 World Population Prospects: The 2010 Revision, New York, 2011
 - The New Arab, December 2012
 - Aging Population Challenges in Africa, November 2011, African Development Bank
 - United Nations, Department of Economic and Social Affairs, Population Division



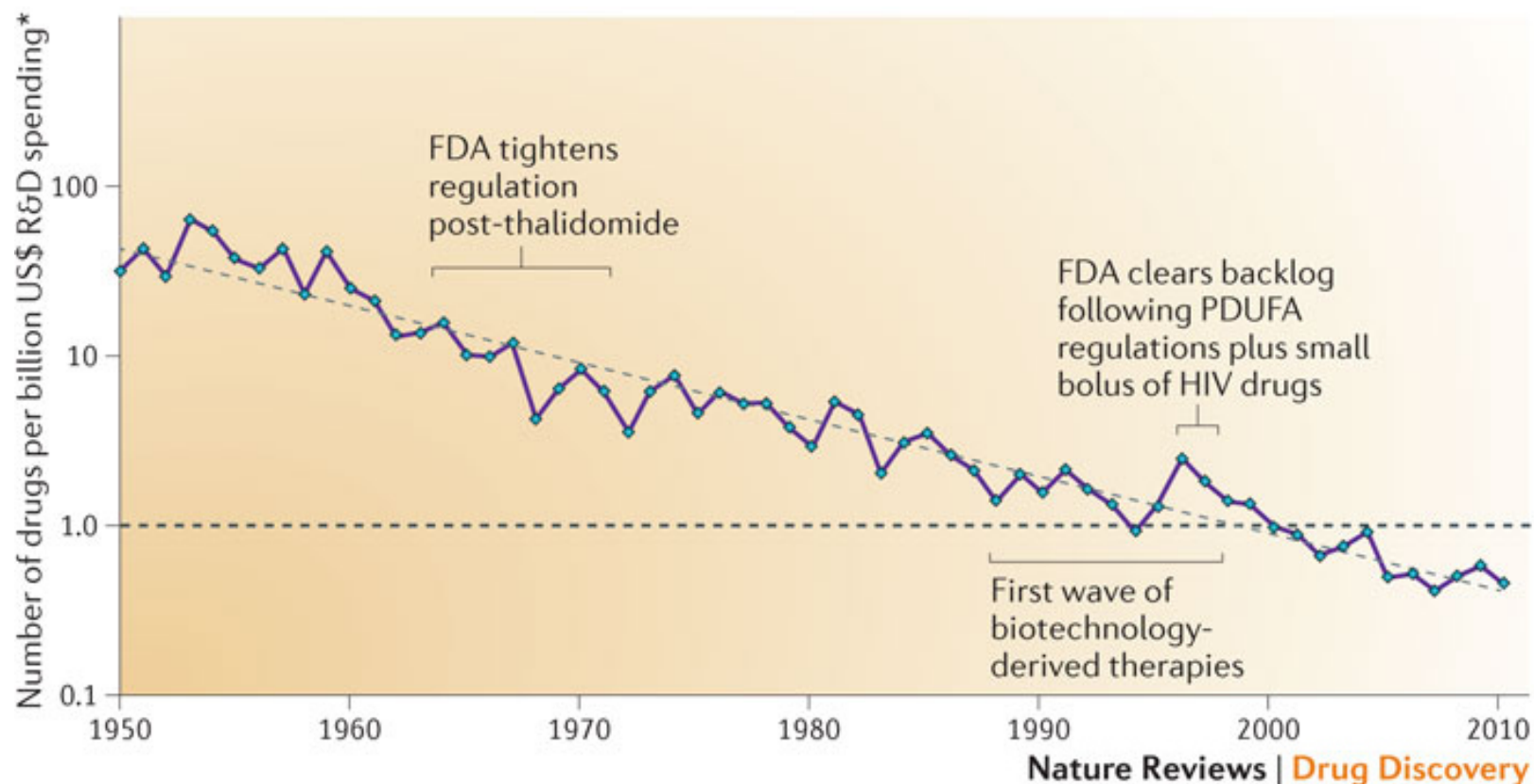
Complex medical problems create unmet needs

- **Alzheimer's Disease**
 - Number of people with AD will double by 2030 – more than triple by 2050
 - 2030 – Worldwide cost - \$1.8 trillion
- **Diabetes**
 - Number of people with diabetes will increase 37% from 2000-2030
 - 2030 - Worldwide cost - \$486 million
- **Cancer**
 - Number of people with cancer and number who die from it will nearly triple between 2010 and 2030
 - 2030 – Worldwide cost – \$1+ trillion

World Alzheimer's Report 2010, The Global Economic Impact of Dementia, Alzheimer's Disease International
- International Diabetes Federation, World Economic Forum
B. W. Stewart and P. Kleihues, World Cancer Report, WHO-IARC, Lyon: IARC Press,
Peter Boyle, AACR Translational Cancer Medicine Meeting, Singapore 2007
Kaiser Health News Daily Report, September 27, 2011

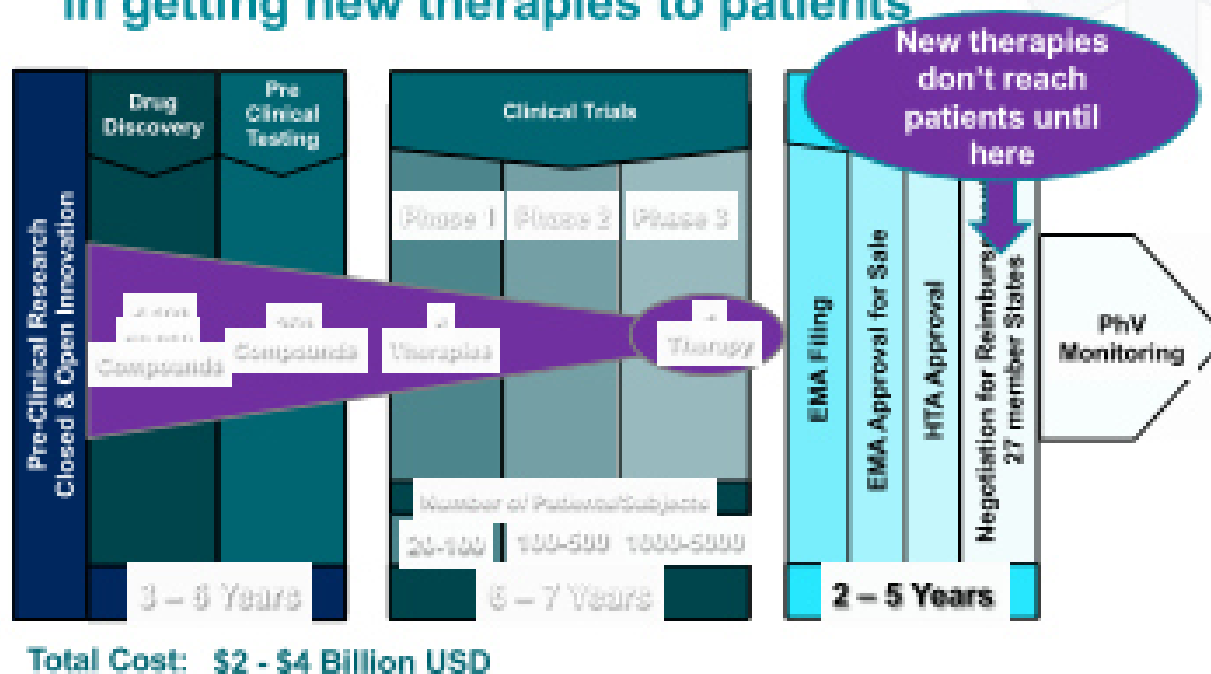
Eroom's Law

a Overall trend in R&D efficiency (inflation-adjusted)



Drug discovery costs

Current EU pathways are expensive and slow in getting new therapies to patients



Sources: Drug Discovery and Development: Understanding the R&D Process, www.innovation.org
 CBO, Research and Development in the Pharmaceutical Industry, 2006
 Forbes, forbes.com, "The Truly Staggering Cost Of Inventing New Drugs", February 10, 2012

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What are the trends towards innovation

Challenges in managing chronic diseases

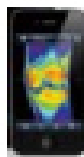


- Physician visits are **time-limited evaluations** based on **subjective observations** of both the patient and the physician or psychiatrist

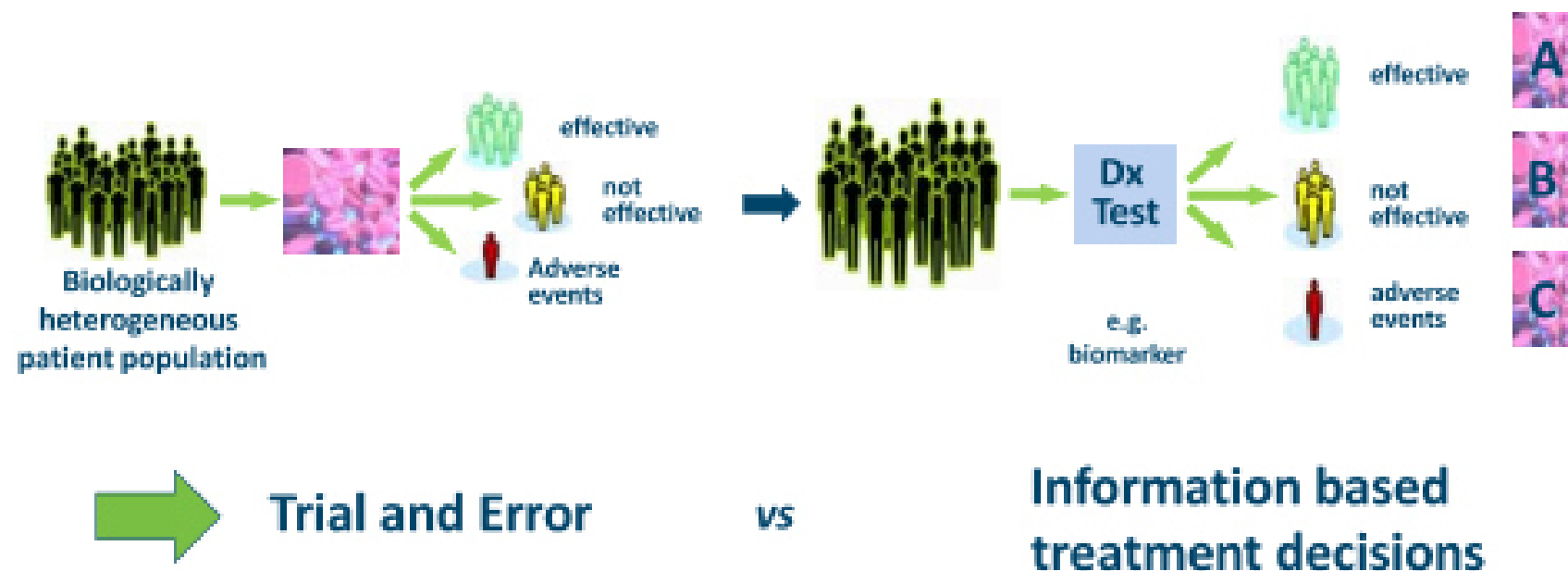


- **Changes in disease state** for each of these diseases can occur on timescales **much shorter than the interval between physician visits**

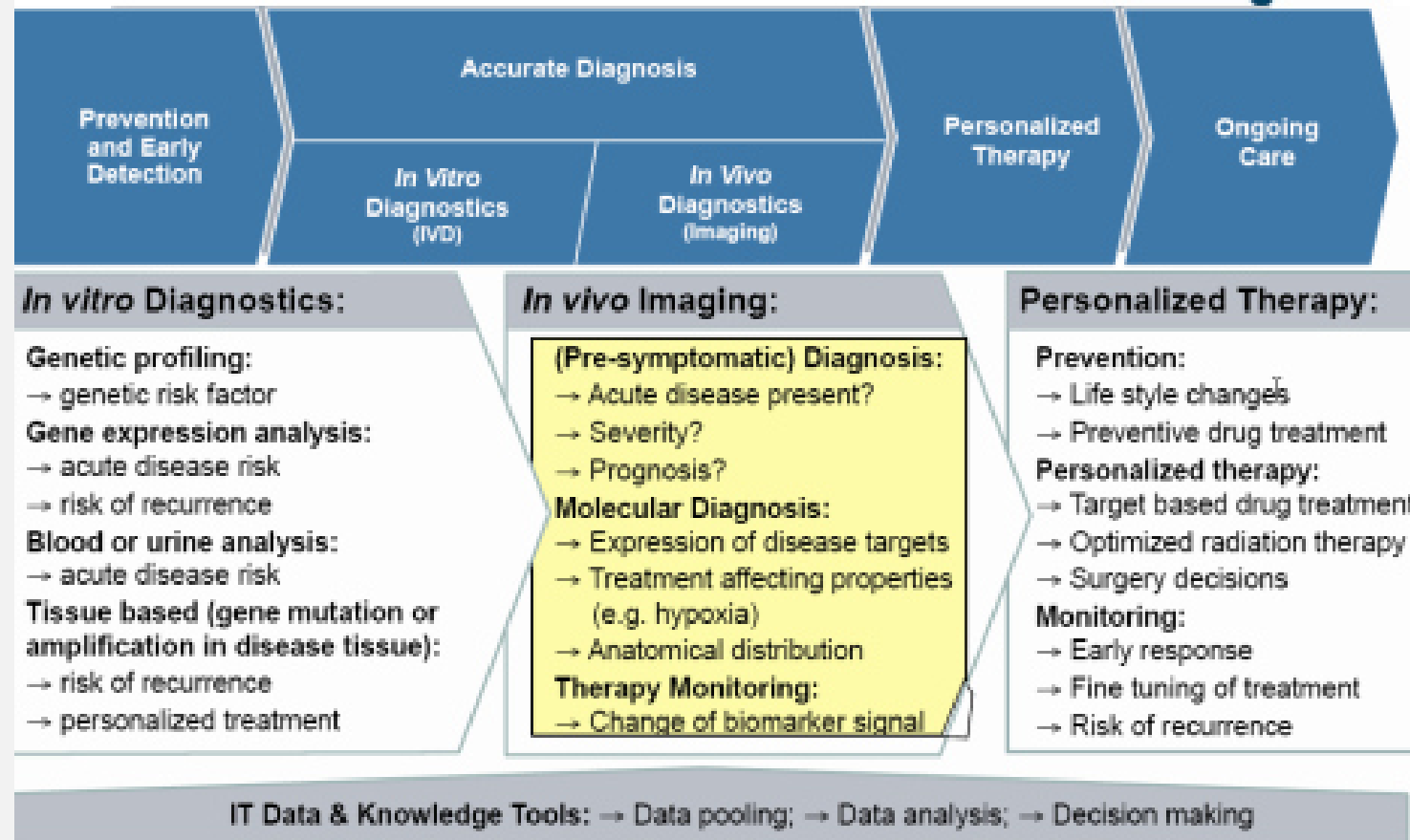
- Through technological advances over the last decade it is now possible to **objectively, remotely, and continuously** measure aspects of patient **physiology, behavior and symptoms**



Vision: the right prevention and treatment for the right patient at the right time



Need for Integrated solutions...



Using the power of Integrated Informatics & various external networks to create real value

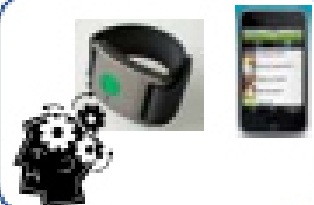


Extended Information Sources

Biological Networks

- Pathways
- GO Categories
- Domain co-occurrence
- Human and Mouse phenotype
- Protein- and Drug- Gene Interactions

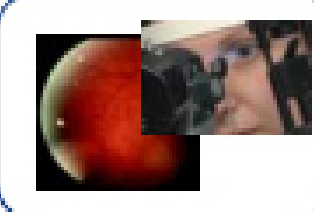
Remote Sensing



EMR Data



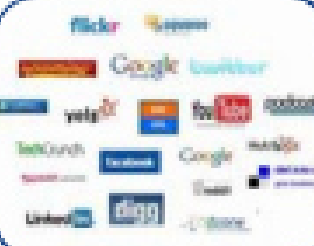
Ocular Imaging



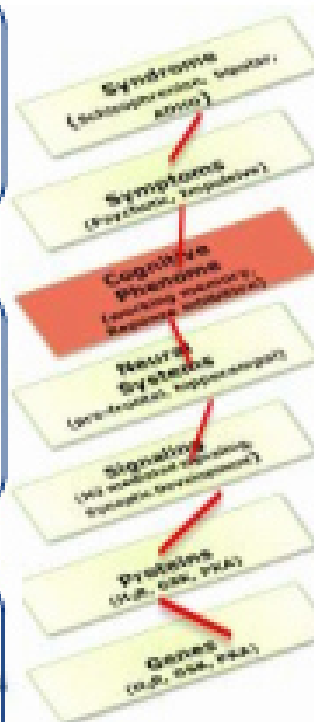
Knowledge Compends



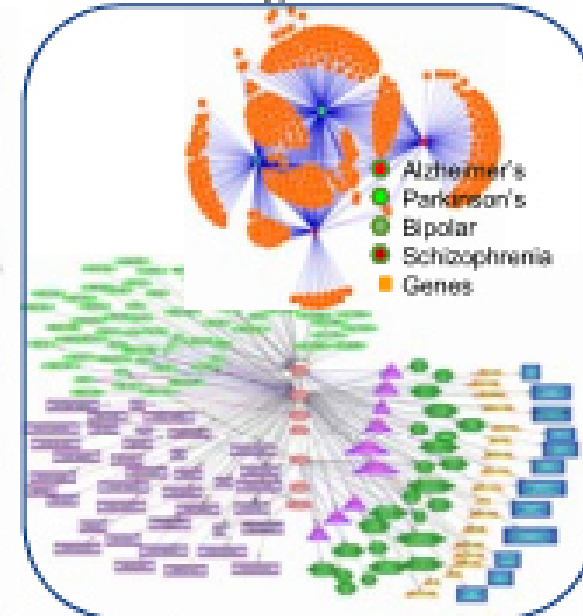
Social Media



Systems-Level Analytics



Genotype-Endophenotype-Phenotype Networks



Multi-Scale Disease Models



Big Data Defined



What is it ? Why is it different ?... Its Real World Data



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Big Data offers value to the pharma industry



Research

- In silico target screening
- Genomic diagnostics
- Toxicity prediction



Development

- Trial simulation
- Patient recruitment
- Trial design
- Asset prioritization
- Competitive insights
- Unmet need
- Reimbursable dossier development



Market Access

- Formulary/ protocol negotiation
- Value-based pricing
- Payor collaboration (e.g., patient selection, adherence)



Commercial

- Customer insights (e.g., consumer data, social media)
- Multichannel optimization
- Launch excellence
- Brand positioning



Medical

- Safety monitoring
- Targeted physician/ patient education



Operations

- Quality analytics
- End-to-end supply chain forecasting/ planning
- Externalization
- Distribution channel strategy

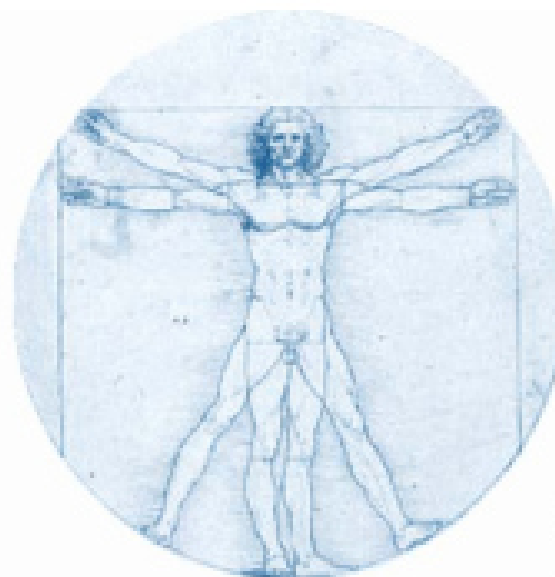
Innovation currently under development

Emerging Technology for Continuous Patient Assessment

Physiology



ECG
HR/HRV
Respiration
Skin temp
Activity/Sleep
O2 sat



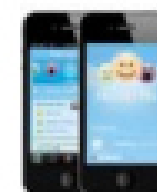
Behavior

GPS
Talk patterns
Text patterns
Activity/Sleep



Symptoms

IVR
Smartphone
Symptom
assessment

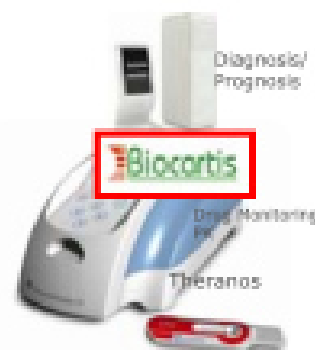


Escalating Data Challenge: From Discrete Information Events To.....



Discrete Centralized

- 'Point-of-Facility'
- Discrete, Structured, Information Events
- Controlled Populations (clinical trials, longitudinal disease studies)



Discrete Decentralized

- 'Point-of-Need'
- Real-Time Multiplexed Read-Outs (Diagnostic, Prognostic, Drug Monitoring)
- Distributed Populations in Physician Settings



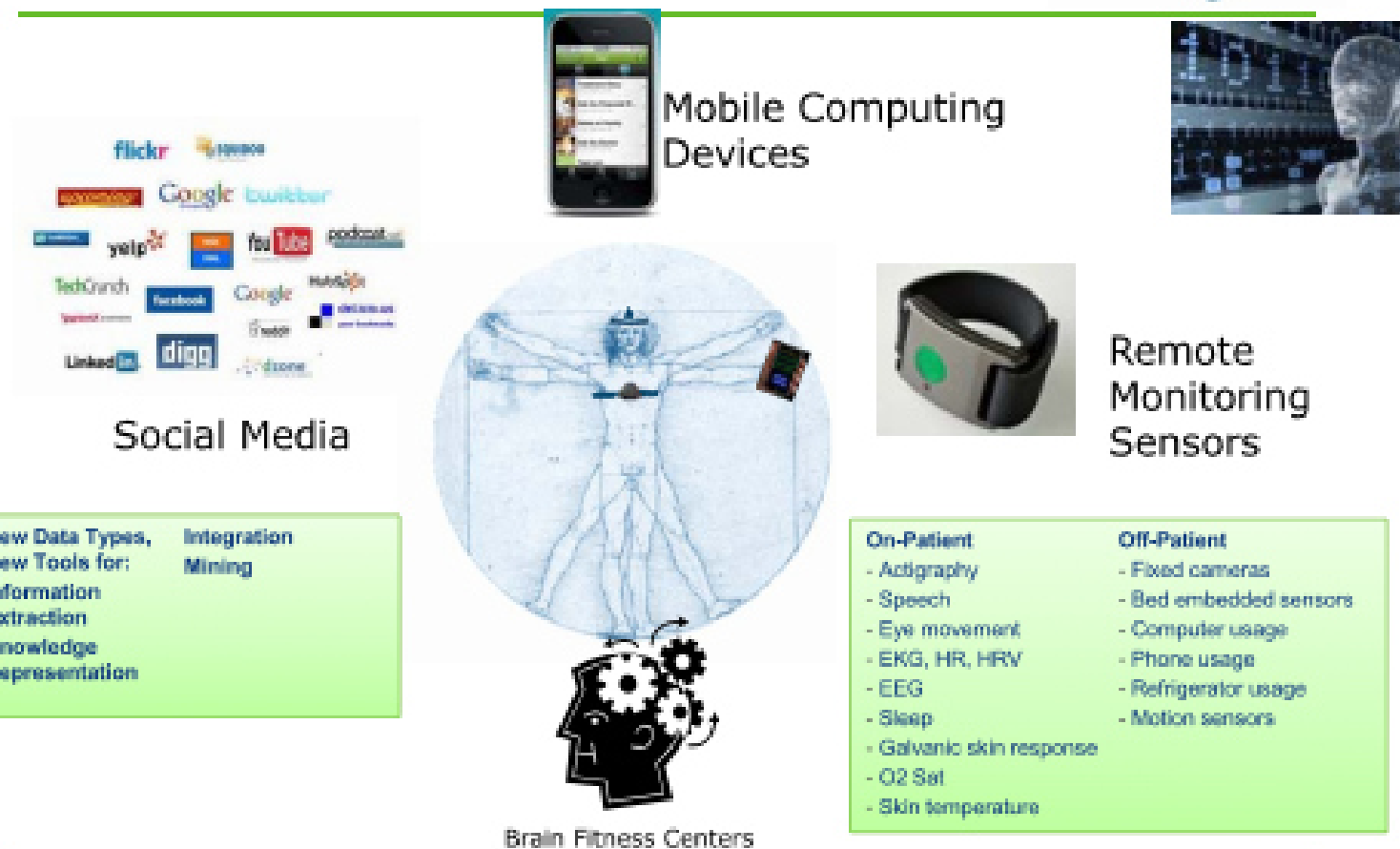
Non-Discrete Decentralized

- Semi-Continuous
- Semi-Structured data
- Multiple sources



..Continuous Streams of Information

'Quantification of Man' *imi*



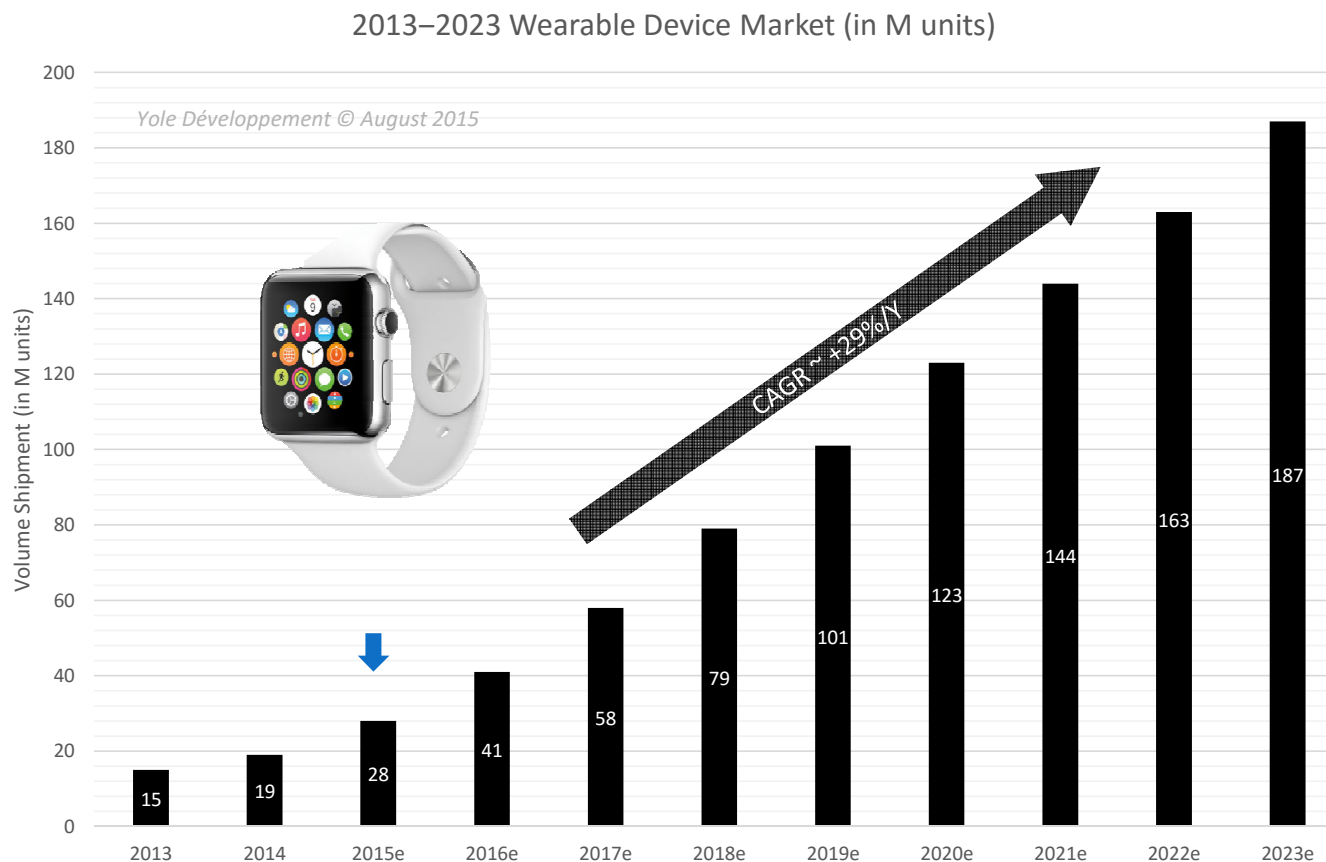
Wearable market estimate

A volume of 28 Million units of wearable devices was expected to be shipped in 2015.

With a CAGR of 29% from 2013 to 2023, wearable devices units shipped should reach 186 Million units by 2023.

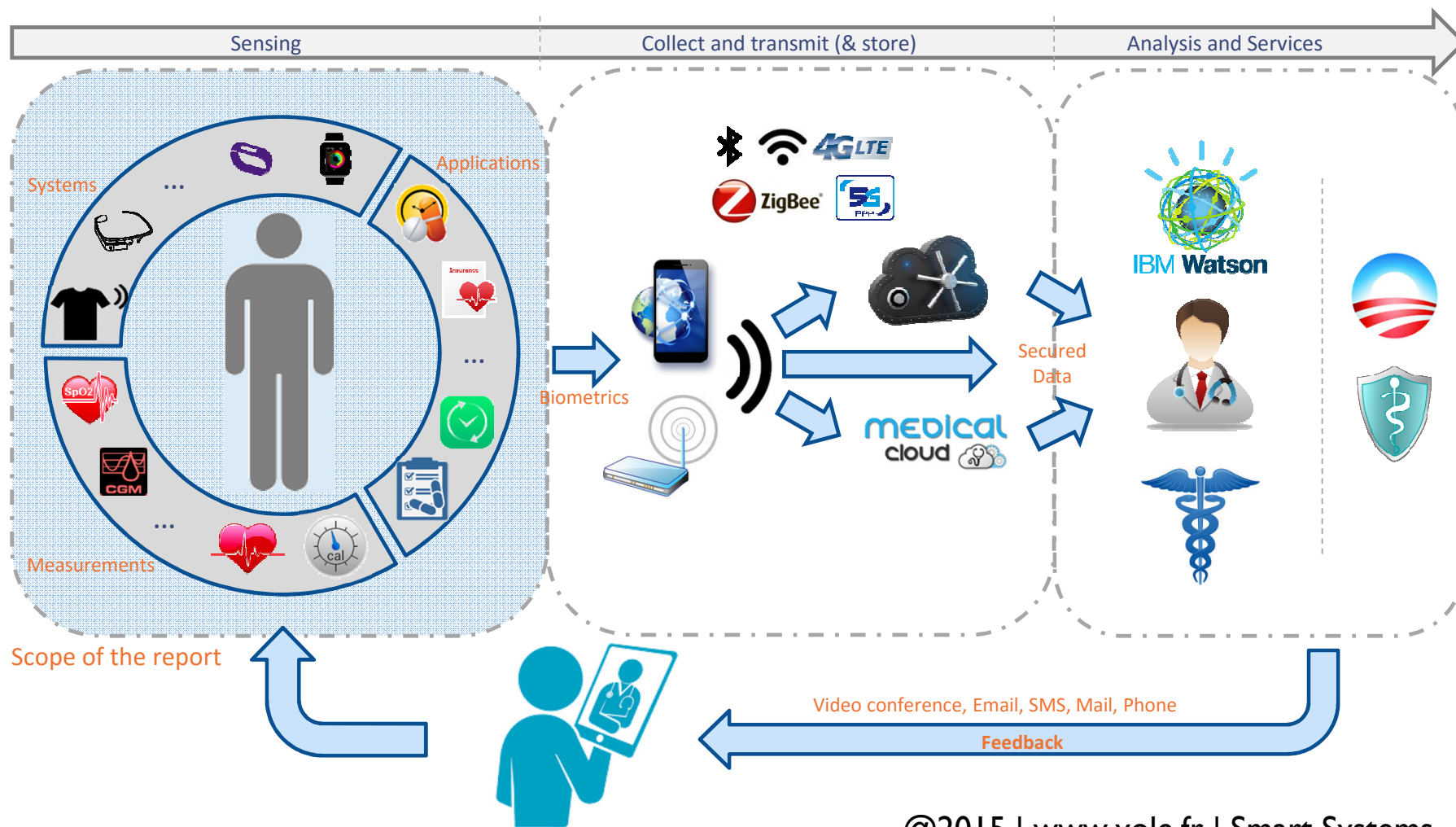
Volume is interesting but adoption of camera remains uncertain

Wearable market growth is ahead of us



The human is a connected object

Wearable technologies are expected to provide strong value at all industry levels

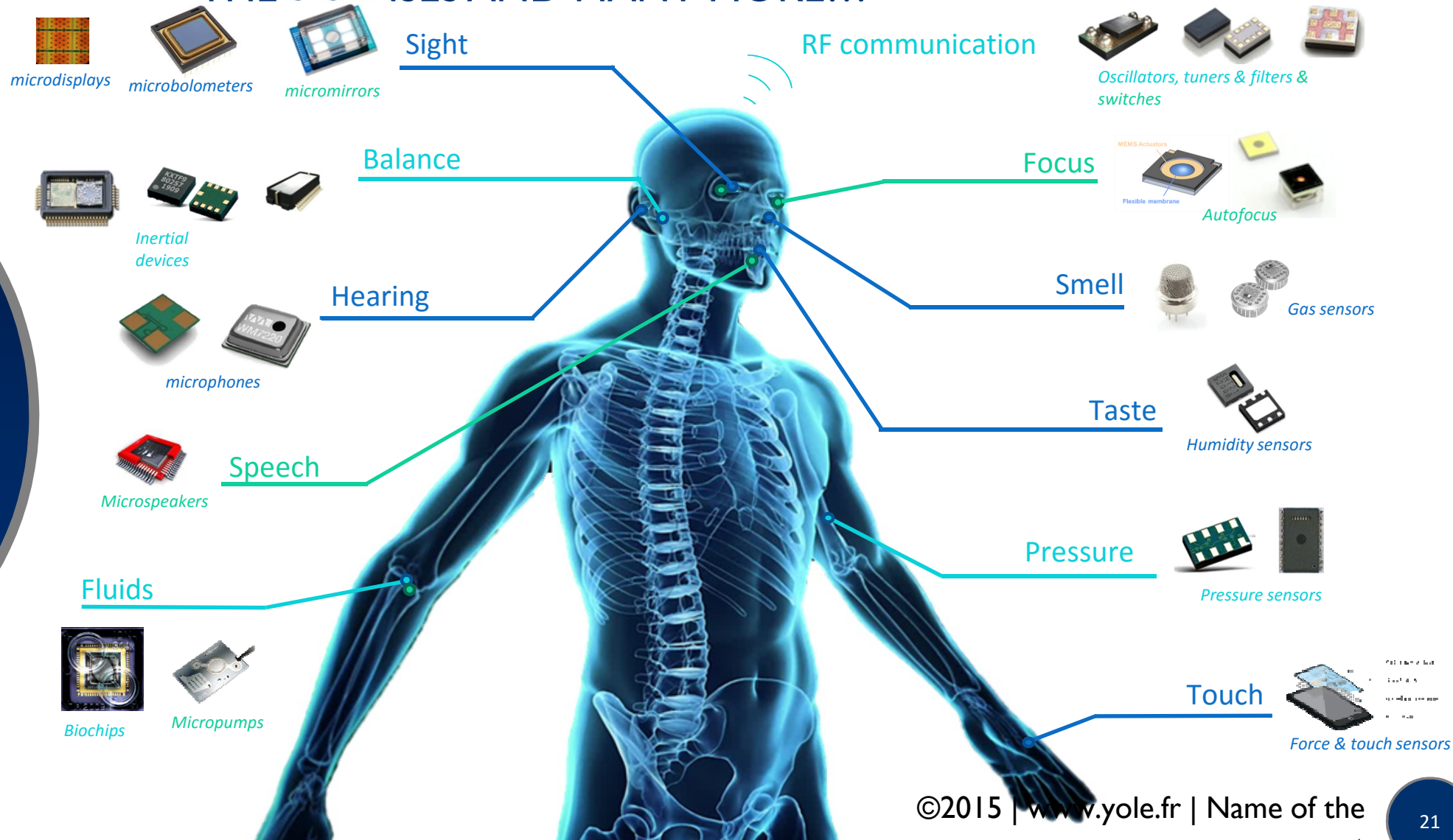


MEMS & SENSORS & ACTUATORS

THE 5 SENSES AND MANY MORE...

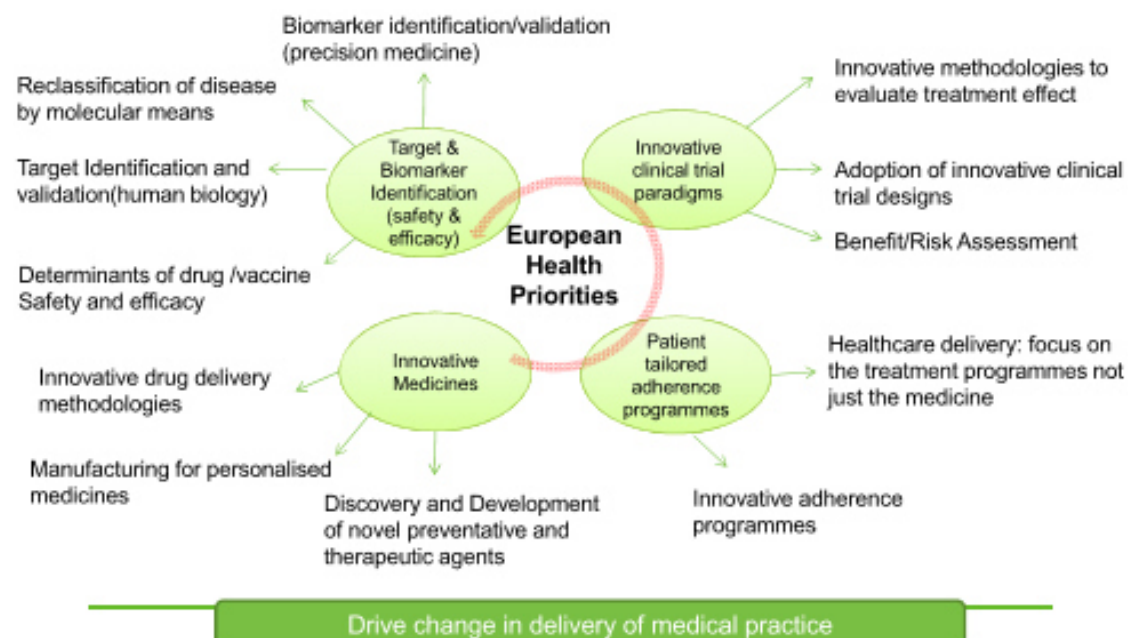


...and are expending towards stronger environment interaction...



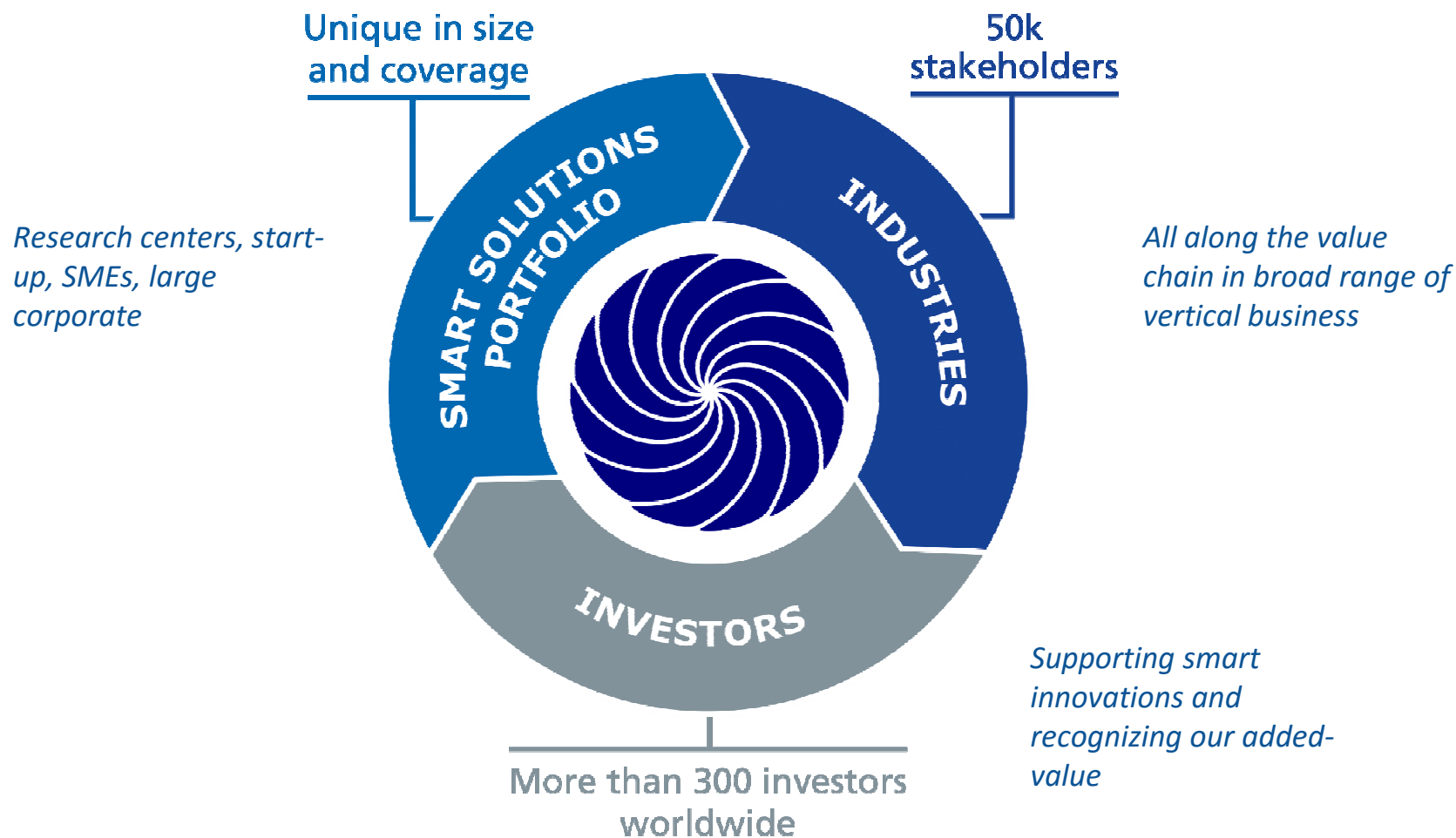
Innovation financing support

Major Axis of Research



And many more also at Swiss level

BLUMORPHO Open Innovation Framework





We facilitate innovation while
reducing technical, market and
financial risks



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